

# Helicopter services and the wind-farm market



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# Helicopters, no thanks!

A rallying 'PR' cry to the helicopter industry

- Scope perception to address
- Price perception to address



# Helicopters, what will we need them for?

## The potential Scope of Work

- Crew Change
- The controlled and safe 'Winch to Work' access solution
- Rescue
- Under-slung Loads
- Visual Inspections



# Helicopters, far more expensive than boats!

There is room for marine and helicopters.

The Wind-farm market will require the services of both



Supporting Tomorrow's Energy Today

# Helicopters, can we afford not to?

When comparing apples for apples over the contract life -

- PAX movements increased
- Non-productive time reduced
- Overall OPEX reduced



# Helicopters, no thanks!



# Helicopters, yes please!

## Unique Selling Propositions -

- Speed of response
- Relatively unrestricted
- Cost effective
- Safety standards developed over 50 years servicing the O&G market
- Skills pool likely to come from O&G, they are accustomed to flying in helicopters
- Appropriately equipped aircraft and trained crew

